

### Who are we?

We are a growing tech company where you have great chances to develop your career and move from routine to ideation and creativity.

We have a passion for maps and data.

We unite expertise in Software Engineering, Geospatial, and Data science.

That's what we value – the freedom of travel, knowledge and speech.

https://geoalert.io/team

# We are looking for:

## Sales Engineer (Presale & Product Evangelist)

We're growing our team at **Geoalert**, and we're looking for a **Sales Engineer** to join our mission of making geospatial AI easy and impactful.

As a **Sales Engineer**, you'll work at the intersection of business and technology—collaborating closely with our **Business** and **R&D teams** to run presales with prospective clients, while also supporting and promoting our expanding suite of **imagery analysis services** to the growing user base of our SaaS platform, **Mapflow AI**.

### What you'll do:

- Meet with prospective and existing clients to understand their needs and help them get the most value from Geoalert's solutions
- Conduct presale consultations, product demos, and technical deep dives into how our Al models work on aerial and satellite imagery
- Provide feedback from clients to shape product development
- Promote and advise on the best practices in Al-driven geospatial analysis for industries such as:
  - Telco radio network planning
  - Land use and urban planning
  - Real estate and land plot evaluation
  - And many others

### About you:

web: <u>geoalert.io</u> email: <u>hello@geoalert.io</u>

- You're tech-savvy and confident in discussing software and AI solutions with both engineers and executives
- You have experience (or strong interest) in geospatial tech, Al, or imagery-based analytics
- You enjoy explaining complex ideas clearly and building strong relationships with clients
- Previous experience in sales engineering, solution consulting, or geospatial domains is a big plus

#### About us:

**Geoalert** is a fast-growing tech startup with a global reach. We're a diverse international team of professionals and researchers passionate about geospatial Al. Our platform, Mapflow Al, processes aerial and satellite imagery to extract valuable insights across multiple industries. Today, Mapflow is used by over 2.5K monthly users in the US, Indonesia, Russia, Turkey, Brazil, and beyond.

Join us in shaping the future of geospatial Al.

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You are welcome to contact us at hello@geoalert.io / @godnik0

### Frontend developer (Middle)

We are looking for a candidate with confident skills to join our team. We expect you are capable and eager to create Cross-Browser Compatibility And Responsive Web Design, Create WebApps with data-driven visualizations, collaborate on UX/UI Prototyping

Our primary product:

Mapflow.ai

#### Our stack:

- React, Next.js, Node.js
- effector
- react-query, GraphQL
- sass/scss, tailwindcss, chakra-ui, styled-components

#### Required skills:

2+ years and confident skills in web development and javascript/typescript

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- React, Next.js, Rest API, HTML/CSS experience, and skills
- Good communication skills in English and Russian (B1+)

### As an advantage:

- UX/UI prototyping in Figma
- GIS and Maps APIs tech experience
- Docker
- Node.js

You are welcome to promote any additional skills that might be useful for the startup team

#### What do we offer:

We have a lot of opportunities for professional growth and career in our company.

\$ Salary depends on the technical level and experience, salary bump is TBD every 6 months

• Office: Tashkent, in the city center (Remote work is to be considered)

Contacts to send your CV:

Email: hello@geoalert.io

Tg: @godnik0

### Research intern in Al and Geospatial?

Ask us if there are any open positions for research interns – we are happy to share our experience and assist you in your career path.

Shoot your CV to <a href="mailto:hello@geoalert.io">hello@geoalert.io</a> we look forward to having you on our team!

web: geoalert.io email: <a href="mailto:hello@geoalert.io">hello@geoalert.io</a>